



LEADERSHIP SERIES

TRAVER ONLINE-LIVE 2012 Q2 CALENDAR



COURSE DESCRIPTIONS

- LD101 Building a Winning Team** - Social proof and the six forms of influence
- LD102 Implementing Positive Change** - The formula for implementing positive change
- LD103 10 Styles of Effective Leadership** - Learn the ten styles of leadership and the executing the Leadership Playbook
- LD104 Motivating a Winning Team** - The top ten reasons employees fail, eight symptoms you will see, and the ABC's of Leadership
- LD105 Coaching Versus vs. Managing** - The differences in Coaching vs. Managing, Principles of Coach, and the best practices for daily one-on-ones
- LD106 Leading by Objectives** - Repetitive perfection, the three obstacles to replication, SMART Goals, and the value of strategic and tactical thinking and objectives
- LD107 The Clock & The Compass** - Prioritizing your day, handling emergencies and dealing with distractions, and the four quadrants of time management
- LD108 Most Common Mistakes** - The eight most common mistakes leaders make every day

	S	M	T	W	T	F	S	
						1	2	3
MARCH	4	5	6	7	8	9	10	
	11	12	13	14	15	16	17	
	18	19	20	21	22	23	24	
	25	26	27	28	29	30	31	

	S	M	T	W	T	F	S
	1	2	3	4	5	6	7
APRIL	8	9	10	11	12	13	14
	15	16	17	18	19	20	21
	22	23	24	25	26	27	28
	29	30					

	S	M	T	W	T	F	S
			1	2	3	4	5
MAY	6	7	8	9	10	11	12
	13	14	15	16	17	18	19
	20	21	22	23	24	25	26
	27	28 Holiday	29*	30	31	1	

	S	M	T	W	T	F	S
						1	2
JUNE	3	4	5	6	7	8	9
	10	11	12	13	14	15	16
	17	18	19	20	21	22	23
	24	25	26	27	28	29	30

Monday and Wednesday*				
#	ET	CT	MT	PT
101	9:30a	8:30a	7:30a	6:30a
102	10:30a	9:30a	8:30a	7:30a
103	11:30a	10:30a	9:30a	8:30a
104	12:30p	11:30a	10:30a	9:30a
105	2:30p	1:30p	12:30p	11:30a
106	3:30p	2:30p	1:30p	12:30p
107	4:30p	3:30p	2:30p	1:30p
108	5:30p	4:30p	3:30p	2:30p

Tuesday and Thursday*				
#	ET	CT	MT	PT
105	9:30a	8:30a	7:30a	6:30a
106	10:30a	9:30a	8:30a	7:30a
107	11:30a	10:30a	9:30a	8:30a
108	12:30p	11:30a	10:30a	9:30a
101	2:30p	1:30p	12:30p	11:30a
102	3:30p	2:30p	1:30p	12:30p
103	4:30p	3:30p	2:30p	1:30p
104	5:30p	4:30p	3:30p	2:30p

* Exceptions may occur during holidays

COACH'S CORNER

Coach's Corner provides an opportunity for feedback to individuals who use the tools and materials taught in online training. These one-on-one sessions are delivered each Friday of the training week by conference call. Previous course attendance is a **requirement before signing up for a coaching session**. Each dealership can reserve up to three 20-minute coaching sessions.

- To enroll, go to www.travercoach.com

HOW TO JOIN YOUR TRAINING SESSION

- Go to <http://adp.intevista.com/>
- Enter your student ID and password
- From the training calendar, click your class only when the event box is **green**
- When directed to the next page, click **Attend**
- Conference number: 1-800-377-0237, participation code: 2674551

ACCESS THE TRAVER RESOURCES WEBSITE

- www.travercoach.com/tol-resources/ld/
- Password changes monthly. Check your emails to find recent access information
- *Download your workbooks before class*

YOUR PARTICIPATION PROVIDES:

- Workbooks
- Proficiency Test
- One-on-one coaching sessions

For questions, contact: Darlene Granados
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